

Spectralink Professional Services

Ensuring it just works

At Spectralink, we want you to succeed.

Delivering superior value and the highest quality solutions is a core value for Spectralink, and it represents the foundation upon which our brand was built. This extends into our Professional Services team, who will partner with you to ensure the success of your solution and help you reduce risk and complexity, lower costs and accelerate time to value for your Spectralink investment.

We ensure it just works when you need it.

Again and again, we hear how our people make the difference - and that the services, support, and professionalism we offer our customers is unparalleled. Our Professional Services team goes above and beyond to deliver on that value, providing that personal touch to solve problems.

Our technical expertise is unrivalled. We live and breathe our own products 24/7, which means we are the most qualified pair of hands to support you on the road to a quicker resolution.

By adding Professional Services to complete your solution, our ultra-qualified team takes care of you from the beginning and for the life of your solution. Before we even step foot in your facility, we spring into action with a detailed requirements analysis, solution design, and strategy to map our solutions to your workflows and determine how Spectralink can make mobility work for you.

Once we've worked with you to design your optimal solution, we ensure expert implementation. We remain by your side as your communications systems develop and grow and provide you with comprehensive training. Then once you're settled in, we stay closely involved with you for ongoing technical support, software assurance, and more.

Challenges that hinder mobility success:

- Lack of expertise
- No mobile strategy
- Unreliable voice coverage
- Inability to scale
- Too short a window
- Lean IT teams
- Security risks
- User adoption/compliance issues

What can we do for your organization?



A complete use case to determine how mobility will work for your business



Network optimization to ensure your infrastructure can meet the load that a truly mobile workforce will place on it



Assistance with appropriate device selection for each of your teams and their unique needs



Applications and software integration on your devices to enhance user productivity



Establishing comprehensive security and use policies to ensure minimum risk and adhere to compliance standards

Having Professional Services ensures that your Spectralink solution is ROI-optimized and that your organization is comprehensively supported throughout your solution's lifecycle.



Benefits of Spectralink Professional Services

- Reduce Risk
Spectralink understands the risks of a deployment and how to mitigate them
- Roadmap to ROI
Accelerate time to value
- Manage trade-offs between scope, schedule, and cost to the customer's satisfaction
- Eliminate administrative burden
- Minimize support needs from IT and other resources, freeing them to focus on current and future priorities
- Improve service levels
- Minimize downtime while increasing transparency and alignment across the business

Have questions? Visit us at [Spectralink.com](https://www.spectralink.com) for more information.

About Spectralink

As an award winner in mobile technology, Spectralink has been transforming the way our customers work and communicate for 30+ years. Through our determination to do extraordinary things, we enable mobile workforces and empower our customers and partners to explore what's next, what's possible. With our enterprise grade, best-in-class mobile solutions, we are with our customers wherever they work, however they need us. Our people, commitment to innovation and our passion are our foundation for success.

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