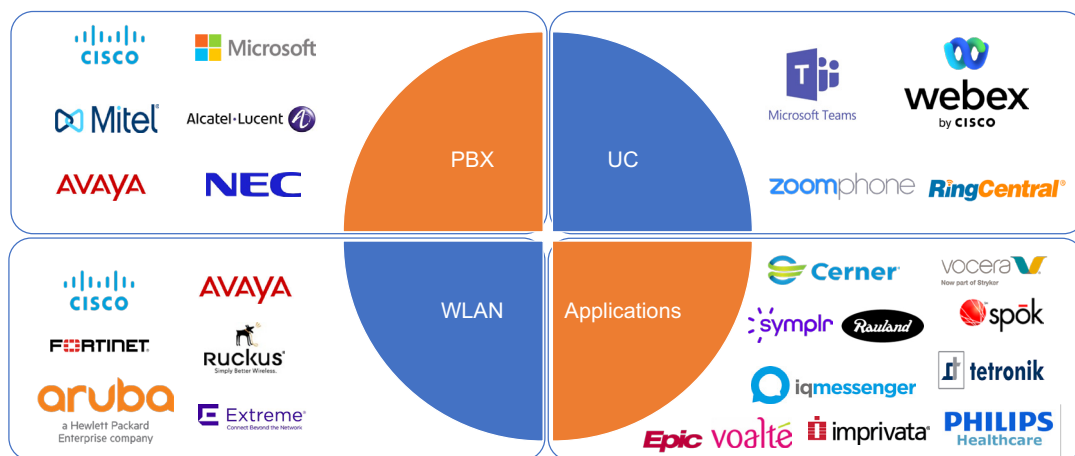# Interoperability and End-to-End Solutions

spectralink

Through integration with leading UC platforms and a world-class ecosystem of mobile application providers, we make mobility – and interoperability - work.

Full mobility and full interoperability – the answer is YES with Spectralink

We've created one of the most extensive partner ecosystems in the enterprise mobility industry consisting of leading-edge application providers, call control manufacturers, systems integrators, and UC platforms to ensure we can provide the best possible solutions to our users. At Spectralink, we know that achieving the best and most successful outcomes for customers requires a collaborative partnership approach that extends beyond our organization alone.

Working together to elevate outcomes for everyone

Spectralink Technology Alliance Partners (TAP) are selected for their market leadership, strategic alignments and solutions interoperability. We collaborate with these partners to develop best-in-class enterprise mobile solutions that empower workers in new ways to make more responsive and personalized customer care and increase efficiency and productivity.

Call Control Integration

Spectralink works closely with call server integrators across the globe to deliver best-in-class enterprise mobility solutions that integrate directly with each customer's current and future communications infrastructure environment. This direct integration simplifies deployment and administration, reduces hardware and support costs, and accelerates ROI for enterprise organizations.

Interoperability brings key advantages together:

- **Increased ROI**
  Proven interoperability reduces administration costs and downtime while helping customers increase efficiency and productivity.

- **Streamlined administration**
  Our program allows customers' IT departments to centrally administer, modify and control their entire solution.

- **Customized solution**
  Customers can mix industry-leading, purpose-built wireless solutions to meet the individual needs of each employee, whether in an office environment, in a warehouse, in a healthcare setting, or on the manufacturing floor.

Network Infrastructure Partners

Spectralink's network infrastructure partners are an elite network of leading-edge Wi-Fi manufacturers who share our commitment to deliver exceptional enterprise WLAN deployments that deliver excellent voice quality, seamless access point handoff, efficient bandwidth management, and robust network security.

Network Infrastructure Partners deliver clear customer benefits:

- **Flexibility**
  Spectralink's proven interoperability with the leading enterprise-class Wi-Fi access points gives customers more flexibility to choose the best-in-class products that meet their network communications needs.

- **Confidence**
  Our rigorous performance requirements and thorough testing earn customers' confidence when deploying even the most complex wireless communications solutions over Wi-Fi networks.

- **Collaboration**
  We test and validate industry-leading WLAN products with our solutions in the lab and commit to cooperative problem-resolution with our Certification Partners to reduce customer risk from the start.

Unified Communications Platforms

We make it easy to communicate through cross-team collaboration between multiple device types. So, you can keep information moving on the platform your organization uses already thanks to our recognized interoperability with most UC vendors, including Microsoft, Cisco, RingCentral, and Zoom.

With Spectralink mobile unified communications devices, you can:

- **Unite your people**
- **Connect voice and data systems through your UC estate**
- **Build on your existing infrastructure whether in the cloud, on-premise, or hybrid**
- **Get a long-lasting return on investment**

We have market-leading integrations with all leading UC platforms; both on-premise and cloud-based, allowing for virtually seamless transitions that allow users to keep working through the migration. So, customers can begin their entire migration comfortably and confidently – or close the final gap between remote users and complete cloud adoption.

Mobile Application Partners

Access to our world-class ecosystem of application partners provides value beyond voice that expands the capabilities of our industry-leading enterprise mobile devices. Through these partnerships, we deliver industry-focused solutions that empower mobile workers to enhance customer and patient care, improve workflow efficiency, and fuel productivity. In short, through our leading interoperability, we make mobility work.

With Spectralink, you gain true end-to-end mobility

Enhanced Mobile Voice
Leading Voice quality
Call control integration
App partnerships
Enterprise-grade devices

Application Workflows
Alarms & Alerts
Secure Messaging
Personal Safety
Clinical Applications

Patient Transport | Location Services | Barcode Scanning | Nurse Call | Patient Monitoring
Medication Admin | EHR | Alarm Management | Voice Call | Email
Secure Text Messaging | Web Browser | Directory Services | Calendar | Medical Reference

Mobility Intelligence
Solution deployment
Manage devices
Diagnose fleet issues
Utilization metrics

AMiE
ADVANCED MOBILE INTELLIGENCE FOR ENTERPRISES

General
Presence and messaging
Corporate email
Web Access
Directory Access
Versity Smartphone Series Applications
Google™ Mobile Services and Related Applications

Industry related
Alarm and HVAC systems
Personal Safety systems
Real-time location systems (RTLS)
Barcode scanning
Secure Messaging
Vertical Applications
- Nurse call/patient monitoring
- Inventory systems
- Hotel guest management systems
- BOPIS

About Spectralink

As an award winner in mobile technology, Spectralink has been transforming the way our customers work and communicate for 30+ years. Through our determination to do extraordinary things, we enable mobile workforces and empower our customers and partners to explore what's next, what's possible. With our enterprise grade, best-in-class mobile solutions, we are with our customers wherever they work, however they need us. Our people, commitment to innovation and our passion are our foundation for success.

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