

Spectralink Company Overview

Spectralink is a leading enterprise mobility solution provider for a broad range of industries worldwide, including healthcare, retail, manufacturing, and hospitality.

For over three decades, we've pushed the boundaries of innovation to provide mobile workers with the tools they need to get the job done. With a focus on lightweight design, voice, durability, and device management, our solutions empower mobile workers to enrich the customer experience, enhance patient care, and improve organizational outcomes. We deliver industry-leading voice quality, more reliable and expansive wireless connectivity, enterprise-grade performance, and solution manageability all in award-winning, user-friendly devices. And we have forged relationships with leading partners in the applications and UC space to optimize our device capabilities through a leading interoperability ecosystem.

Our people, commitment to innovation, and our passion are our foundation for success.

Industry leadership

- 5000+ sites deployed in North America, Europe, Middle East and Australia
- 30+ year history deploying global solutions
- Working with leading acute care hospitals, long-term care facilities, retail store chains, manufacturing plants and hotel chains including the following:



Quick Facts

OWNERSHIP

Privately held by Sun Capital Partners

NUMBER OF EMPLOYEES

200

LEADERSHIP TEAM

Doug Werking, CEO
 Gabe Orvis, CFO
 Mesut Guven, CTO
 Steve Sherman,
 VP of Global Operations
 Al Hebert,
 VP of Professional Services
 Andy Allison,
 CPO and VP of Marketing
 Julien Bertheuil,
 Managing Director, EMEA Sales
 Edward Baird,
 VP of North American Sales
 Jim Roseto,
 VP of Strategic Alliances
 Annie Finnegan, VP of Global HR

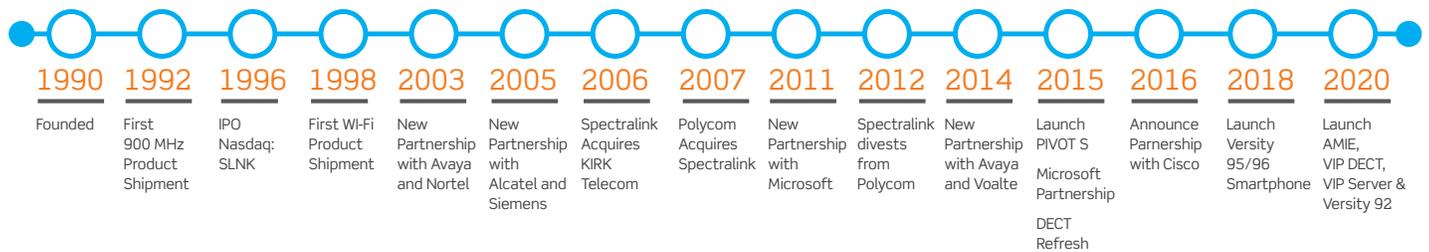
CORPORATE HEADQUARTERS

North America Location
 +1 (303) 441-7500
 2560 55th Street
 Boulder, Colorado 80301, USA
 info@spectralink.com

DENMARK LOCATION

+45 7560 2850
 Bygholm Soepark 21 E Stuen
 8700 Horsens, Denmark
 infoemea@spectralink.com

For the Long Run



Technical expertise

What makes our best-in-class voice and device durability better than the competition? Our Engineers. Their sole focus is on making phones - it's just what they do - and they do it better than anyone else in the business. From optimizing hardware, to our proprietary Voice Quality Optimization™ (VQO) software, they've ensured our devices have the best voice quality available on any mobile device. They've also purpose-built our devices for harsh environments, designing them to exceed industry and competitive durability standards in their capacity to withstand drops, liquid and chemical resistance and hospital-level device cleaning ability.

Our Solutions Architects know our products technically backwards and forwards. They also have an in-depth understanding of the key applications our customers need and how Spectralink integrates with them more efficiently than competitive options. Our SAs serve as a true success partner for our customers. They are certified to assess wireless infrastructures and set our customers up for success before a device even enters a user's hand, and they can install and troubleshoot our products on site and remotely. With a combined 150 years of expertise, this team is a key ingredient in the Spectralink special sauce.

When we say our people are our foundation for success, we truly mean it.

Future-proof solutions

A Spectralink solution means investment protection now and in the future.

- Close integration with leading call control vendors to support current platforms and any future migrations, whether on-premise or moving to a hosted UCaaS model
- The flexibility to make changes on EMR, secure messaging, PBX and access point environments through leading and growing partner relationships
- Customizable support services that go beyond repair and will add years of ongoing enhancements

What Problems Does a Spectralink Solution Solve?

- An expert team to evaluate existing infrastructures and work within customer budgets
- Purpose-built, mixed solutions that ensure the right devices are in the hands of the right users
- Superior mobile voice and data communications with uninterrupted coverage
- Best voice Wi-Fi and DECT roaming solutions in the industry
- Paging, scanning, telephony and data tools combined in one device
- Rugged, enterprise grade devices for harsh environments, with a longer product lifecycle than consumer grade devices
- Easily deploy large-scale, enterprise-grade wireless networks
- Investment future proofing— Spectralink ensures your device can work how you need it to, even as your requirements change
- Complete device management support both through our Services portfolio and our AMIE™ dashboard

Spectralink Products

- Varsity Smartphone Series
- Wi-Fi Feature Phone Series
- DECT Portfolio
- AMIE Mobile Intelligence Platform
- Professional Services



AMiE

ADVANCED MOBILE
INTELLIGENCE
FOR ENTERPRISES

End to End Capabilities

- Years of interoperability experience with leading call and UC platforms combined with collaborations and partnerships with **top technical leaders such as Microsoft, Cisco, Avaya, BroadSoft and Alcatel Lucent** means end to end migration support
- Access to **tested and certified mobility solutions** through our broad range of application partners, enabling seamless integration to workflows mobile workers need to do their job
- Insights into Spectralink devices through our **AMIE™ (Advanced Mobile Intelligence for Enterprises)** platform. AMIE keeps our Wi-Fi solutions and IP-DECT infrastructure running smoothly: easy deployments, centralized administration, and analytics for proactively diagnosing issues and providing device insights including call quality, device locations and battery health
- Our **comprehensive solutions portfolio** is built to work with many infrastructures, and can be deployed as a mixed fleet
- Spectralink and our highly trained partners offer a comprehensive portfolio of Services to support our customers through their solution life cycle. From **Design and Deployment to Optimization and Maintenance**, our Services are tailored to an organization's needs to augment enterprise mobility success and business results, leading to better ROI

Industry Awards and Recognitions



reddot winner 2021



HEALTHCARE



Spectralink empowers clinical professionals and care teams to deliver more responsive and higher-quality care to patients with more time spent at the bedside. A Spectralink device puts communication, notification, documentation, and information all in a clinician's pocket.

RETAIL



Spectralink empowers retail associates to do their jobs anywhere in the store, streamlining workflows, enhancing customer experiences and improving store performance. Replacing the landlocked, clunky phone at the front of the store, our mobile devices featuring best in class voice quality brings the people element back to the brand, connecting the store and the customer on an emotional level that data and texting can't accomplish.

MANUFACTURING



Spectralink's enterprise mobile solutions help manufacturers speed response times, minimize production downtime and improve overall plant efficiency and productivity. Advanced voice quality features such as echo cancellation improve communications among managers and workers while helping technicians convey critical repair instructions that reduce equipment downtime and improve worker safety and productivity.

HOSPITALITY



A Spectralink solution can automate workflows such as housekeeping, facility maintenance and guest requests, ensuring improved guest experiences and connecting employees throughout a large property or campus.

About Spectralink

As an award winner in mobile technology, Spectralink has been transforming the way our customers work and communicate for 30+ years. Through our determination to do extraordinary things, we enable mobile workforces and empower our customers and partners to explore what's next, what's possible. With our enterprise grade, best-in-class mobile solutions, we are with our customers wherever they work, however they need us. Our people, commitment to innovation and our passion are our foundation for success.

spectralink.com

info@spectralink.com

+1 800-775-5330 North America

+45 7560 2850 EMEA