

Seat Manufacturer deploys Spectralink DECT and Teams to improve communication and efficiency



The problem

A leading automotive seat manufacturer wanted a DECT solution that was compatible with their UC strategy (they wanted to replace their ASCOM DECT to improve costs and communications by moving to a new UC platform) but also had the scale and capability for large sites and the ability for alerts and alarms.

Why Spectralink was chosen

- Our integration and flexibility with UC vendors – they were looking at either Cisco or Microsoft and Spectralink was able to support both options.
- We were able to offer a full solution, including hardware, services, technical design, support, implementation, and project management on an international level. Lowering their risk because of our expertise on the deployment of this size.
- Selected because the managed service partner chose Spectralink due to our leadership in the UC space and ease to work with

The Benefits

- The move to Microsoft teams and Spectralink has improved communications and efficiency
- Consolidating their disparate solutions into a single DECT solution across all sites has meant consolidating, simplifying, and reducing costs of their DECT solution
- With our roadmap, they have been able to future proof their solution and protect their investment when they want to move to a UC Cloud Platform
- The service wraparound with multi-year support allows them to focus on their core business

Industry

Manufacturing

Solution

- Spectralink Enterprise DECT for 35 sites in EMEA
- 1700 handsets and 320 IP-DECT base stations
- Microsoft Teams
- Removing ASCOM DECT
- Server 6500

